

# SonnetIM&C

## Industrial Machinery and Components

### AVAILABLE OFFERINGS:

#### OFFERING 1 :

Bundle A: **Enterprises with less than Rs 60-80 Crores turnover**

- 11 Users License
- Best Practices of DM - Ver 1.604
- BAiO for DM Implementation
- Core Modules FICO, MM, SD & PP/QM
- Training: 2 Weeks (train the trainer)
- Process & User Documentations
- 2 Weeks Free Support
- Total Duration: 12 Weeks
- Hardware: Recommendations & Validation
- From: Rs. 28 Lacs\*

#### OFFERING 2 :

Bundle B: **Enterprises with Rs 80-100 Crores turnover**

- 20 Users License
- Best Practices of DM - Ver 1.604
- SonnetIM&C Accelerators
- BAiO for DM Implementation
- Core Modules FICO, MM, SD & PP/QM
- Training: 2 Weeks (train the trainer)
- Process & User Documentations
- 2 Weeks Free Support
- Total Duration: 14 Weeks
- Hardware: Recommendations & Validation
- From : Rs. 41 Lacs\*

#### OFFERING 3 :

Bundle C: **Enterprises with more than Rs 100 Crores turnover**

- 30 Users License
- Best Practices of DM - Ver 1.604
- SonnetIM&C Accelerators
- BAiO for DM Implementation
- Core Modules FICO, MM, SD & PP/QM
- 10 Customized Reports
- Training: 2 Weeks (train the trainer)
- Process & User Documentations
- 4 Weeks Free Support
- Total Duration : 16 Weeks
- Hardware: Recommendations & Validation
- From : Rs. 55 Lacs\*

### Executive Summary

Sonata Software Ltd is an authorized partner of the SAP PartnerEdge Program. Sonata, based on its wide ERP implementation experience, delivers end-to-end SAP solutions and services to customers across industry verticals. Sonata assists its global clientele to maximize their ROI for SAP investments as well as focus on their business KPIs.

### SonnetIM&C

#### Solutions Highlights:

Sonata's SonnetIM&C solution is specially catered to the needs of the Small and Mid-size Businesses in the **Industrial Machinery and Components** industry, and is a qualified pre-packaged solution for SAP BAIO with Industry content, best practices & Sonata's accelerator to address the IT needs & Budgets of SMB sectors in Industrial Machinery & Components industries.

SonnetIM&C addresses the IM&C business process requirements with added benefits of the project management & execution functionality. It also provides the visibility required to coordinate multiple projects, allocate resources, give priority to projects in critical phases and enable generating reports on budgets, costs & changes.

#### Value Proposition

- TCO is reduced by having an integrated solution in SonnetIM&C
- Based on SAP Best Practices for Manufacturing Industry
- Reduced Operational & Maintenance Cost
- Increased efficiency in Business Operation Process

#### Solution Summary

- 14 weeks for implementation & 2 weeks for support
- Reduced Implementation cost
- Mitigated project risk
- Value for money

## Accelerator Highlights

- Solution Blueprint including design details
- Pre-set SAP configuration
- SAP standard & industry-specific reports (Country Version)
- End user & configuration documentation
- Industry-specific roles to support work processes & enable system security
- Industry-specific data migration template
- 20+ customized reports, forms & user exits

## Reference Customer:

**Trinity Touch:** Trinity Touch is one of the leaders in the Components business. Their commitment is to provide the most advanced product performance ensuring customers can engineer solutions to meet the state of art market requirements:

## Highlights:

- Sonata has successfully implemented FICO, SD, MM, PP & QM modules. Integrated 50 Sales Offices with the Head Office. Provided 20+ customized customer critical reports. Optimized the business processes which significantly reduced TCO along with reduction in inventory turnover ratio.
- Monthly preparation of MIS report showing the targets / budgets till date and the actual corresponding figures.
- Online report on the purchase in Foreign Currency and INR.
- Report on overdue customer outstanding as well as overdue supplier outstanding based on the agreed payment terms for credit control as well as to avoid default in supplier's payment.
- Valuation of stock-based on the standard cost as well as actual cost, so that the same could be compared with the current market value and helps them in taking the decision on pricing.

## Contact Information

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