

# Sonnet CM

## Component Manufacturing

### AVAILABLE OFFERINGS :

#### OFFERING 1 :

Bundle A : **Enterprises with less than Rs 30 Crores turnover**

- ♦ 11 Users License
- ♦ Best Practices of Discrete Manufacturing
- ♦ Vanilla Implementation
- ♦ Core Modules FICO, MM, PP & SD
- ♦ Implementation and Training
- ♦ End User Documentation
- ♦ 2 Weeks Free Support
- ♦ Total Duration : 14 Weeks
- ♦ Hardware : Validation and Recommendation
- ♦ From : Rs. 35 Lacs\*

#### OFFERING 2 :

Bundle B : **Enterprises with Rs 30-100 Crores turnover**

- ♦ 20 Users License
- ♦ Best Practices of Discrete Manufacturing
- ♦ Sonnet CM Accelerators
- ♦ Vanilla Implementation
- ♦ Core Modules FICO, MM, PP & SD
- ♦ Implementation and Training
- ♦ End User Documentation
- ♦ 2 Weeks Free Support
- ♦ Total Duration : 16 Weeks
- ♦ Hardware : Validation and Recommendation
- ♦ From : Rs. 45 Lacs\*

#### OFFERING 3 :

Bundle C : **Enterprises with more than Rs 100 Crores turnover**

- ♦ 25 Users License
- ♦ Best Practices of Discrete Manufacturing
- ♦ Sonnet CM Accelerators
- ♦ Vanilla Implementation
- ♦ Core Modules FICO, MM, PP, QM & SD
- ♦ 10 Customized Reports
- ♦ Implementation and Training
- ♦ End User Documentation
- ♦ 2 Weeks Free Support
- ♦ Total Duration : 16 Weeks
- ♦ Hardware : Validation and Recommendation
- ♦ From : Rs. 65 Lacs\*

### Executive Summary

Sonata Software Ltd is an authorized partner of the SAP PartnerEdge Program. Sonata, based on its wide ERP implementation experience, delivers end-to-end SAP solutions and services to customers across industry verticals. Sonata assists its global clientele to maximize their ROI for SAP investments as well as focus on their business KPIs.

### Sonnet CM

#### Solution Highlights :

Sonata's Sonnet CM is a qualified pre-packaged solution for SAP BAIo with industry content, best practices and Sonata's accelerator, specially catering to the needs and budgets of the Small and Mid-sized Businesses(SMB) in the **Manufacturing and Components** industry.

Sonnet CM addresses the CM business process requirements with added benefits of the project management and execution functionality. It also provides the visibility required to coordinate multiple projects, allocate resources, give priority to projects in critical phases and enables report generation on budgets, costs and changes.

#### Value Proposition :

- TCO is reduced by having an integrated solution in Sonnet CM
- Based on SAP Best Practices for Discrete Manufacturing Industry
- Reduced Operational and Maintenance Cost
- Increased efficiency in Business Operation Process

#### Solution Summary :

- 14 weeks for implementation and 2 weeks for support
- Reduced Implementation cost
- Mitigated project risk
- Value for money

## Accelerator Highlights :

- Solution Blueprint including design details
- Pre-set SAP configuration
- SAP standard and industry-specific reports (Country Version)
- End user and configuration documentation
- Industry-specific roles to support work processes and enable system security
- Industry-specific data migration template
- 20+ customized reports, forms and user exits

## Reference Customer :

**Agrawal Metals :** AMW is one of the leaders in the Components Manufacturing business catering to customers globally . They manufacture premium quality copper and brass strips for multitude of applications.

## Highlights :

- Sonata has successfully implemented FICO, SD, MM, PP & QM modules. Provided 20+ customized customer critical reports. Optimized the business processes which significantly reduced TCO along with reduction in inventory turnover ratio.
- Monthly preparation of MIS report showing the targets / budgets till date and the actual corresponding figures.
- Online report on the purchase in Foreign Currency and INR.
- Report on overdue customer outstanding as well as overdue supplier outstanding based on the agreed payment terms for credit control as well as to avoid default in supplier's payment.
- Valuation of stock-based on the standard cost as well as actual cost, so that the same could be compared with the current market value and help them in taking the decision on pricing.

## Contact Information

Sonata Software Limited  
APS Trust Building  
Bull Temple Road, N.R. Colony  
Bangalore 560 019, India  
Email: [info-sap@sonata-software.com](mailto:info-sap@sonata-software.com)

For Inquiries:  
Tel: 91-80-3097 1999, Fax: 91-80-2661 0972  
Web: [www.sonata-software.com](http://www.sonata-software.com)

