



**ChemOne India**  
**Business All-in-One Package localized for**  
**India**  
**Solution Map**

**SAP ERP**

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**SAP Best Practices for Chemicals**

Preconfigured Industry Template

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**Yash - Add-on Scenarios and Packaged Services**

Implementation offering

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**Yash Chemical Solution for India**



Suppliers & Partners	Plan	Source	Make	Deliver	Sell & Serve	Customers & Channels
	Research					
	New Product Development					
	Procurement & Inventory					
	Strategic Sourcing					
	Procure to Pay					
	Inventory Management					
	Import – High Sea & Bonded warehouse					
	Vendor Rebate – Value & Quantity					
	Manufacturing					
	Manufacturing Planning					
	Manufacturing Execution & Collaboration					
	Manufacturing Visibility					
	Customer Job Work					
				Sales & Marketing		
				Sales and Operations Planning		
				Inquiry to Contract		
				Order to Cash		
				Sales Returns		
				Export – Deemed, Bond, Rebate		
				Totes Handling		
	India Localization					
	Taxes on Sales & Purchases , Excise Duty & EXIM Duty					
	Export Import License Management					
	Letter of Credit (LC) Monitoring					
	Enterprise Management & Support					
	Financials					
	Financial Accounting			Cost Controlling		

YASH Specific Scenario

Suppliers & Partners	Plan	Source	Make	Deliver	Sell & Serve	Customers & Channels
	Procurement & Inventory					

- RFQ and Quotations
- Procure to Pay
- Hi-Seas Procurement
- Vendor Evaluation
- Contracts Management
- Invoice Verification
- Stock Transfer
- Vendor Returns
- Consignment Inventory
- Imports
- Subcontracting
- Goods Movement
- Inventory Management
- Physical Inventory
- Procurement of Services
- QM in Procurement

- Import - High Sea Purchase
- Import - Bonded Warehouse
- Vendor Rebate - Value
- Vendor Rebate - Quantity



- **Manufacturing**
  - Repetitive Mfg
  - Bulk Manufacturing
  - Make-To-Stock
  - Make-To-Order
  - Active Ingredient Processing
  - Blending
  - Repackaging
  - Relabeling
  - Storage Tank Mgmt
  - Subcontracting
  - Scrap and Blocked
  - Rework
- **Research**
  - Internal Product Development
- **Quality Management**
  - Incoming/ In-process/ Finished Goods Quality Inspections

 **Customer Job Work**

Suppliers & Partners	Plan	Source	Make	Deliver	Sell & Serve	Customers & Channels
				Sales & Marketing		

- **Sales and Distribution**

- Quotation Processing
- Sale from Stock
- Customer Job Work
- Sample Sales
- Contract Sales
- Consignment Sales
- Third Party Sales
- Hi-Sea Sales
- Proof of Delivery
- Quality Certificate
- Credit Management
- Rebates to Dealers/ Dist
- Credit Memo Process
- Debit Memo Process
- Returns and Complaints
- Lead and Opportunity Management

- **Export Sales under Bond**
- **Export Sales under Rebate**
- **Deemed Exports**
- **Totes Handling**

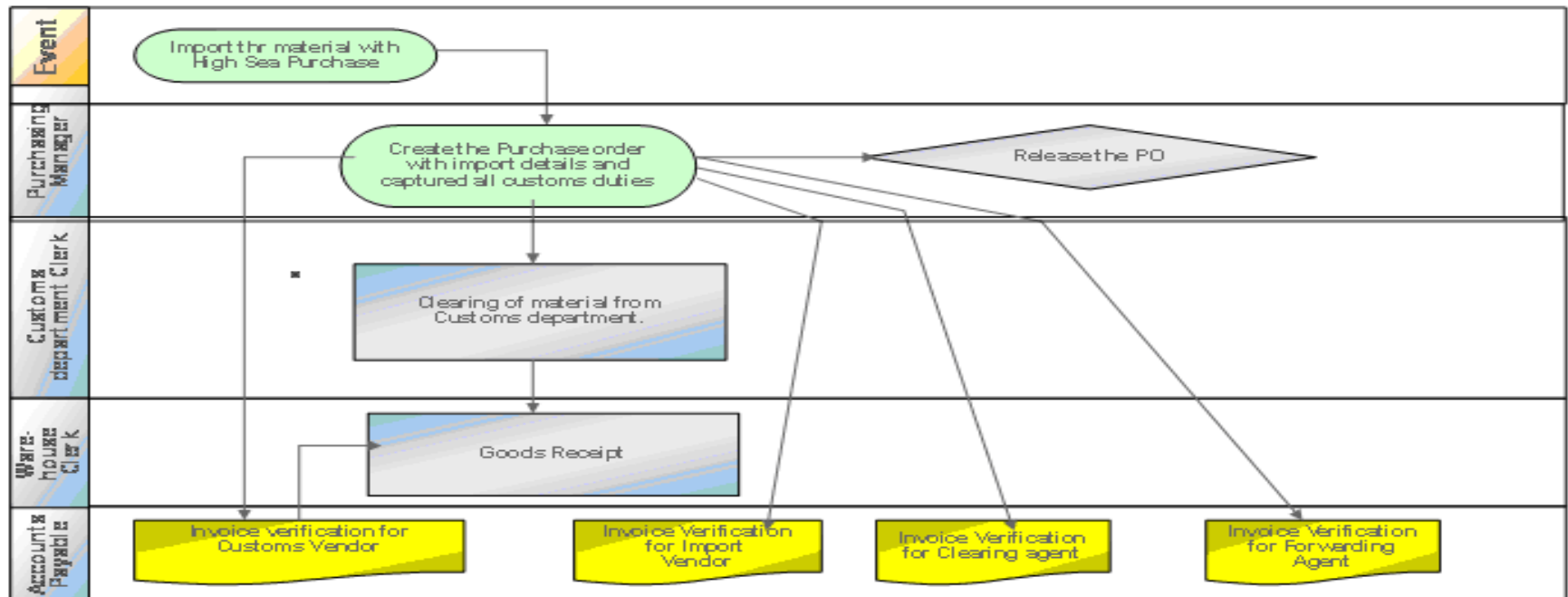
Suppliers & Partners	Plan	Source	Make	Deliver	Sell & Serve	Customers & Channels
	India Localization					
	Taxes on Sales & Purchases					
Y	Duty Entitlement Pass Book (DEPB) License Maintenance					
Y	Utilization of Licences					
Y	Letter of Credit (LC) Monitoring					

- **Financial Management**
    - General Ledger
    - Accounts Payable
    - Accounts Receivable
    - Bank Accounting
    - Cash Management
    - Asset Accounting
    - Credit Management
    - Collection Management
    - Inventory Accounting
    - India Tax calculation
  - **Controlling**
    - Cost Center Planning
    - Profit Centers
    - Profitability Analysis
    - Product Costing
- **Fixed Deposit Tracking**

- High Sea Purchase
- Import Bonded Warehouse
- Customer Job Work
- Vendor Rebate Value
- Vendor rebate Quantity
- Sales Under Bond
- Sales under Rebate
- Fixed Deposits Tracking
- Sales under Deemed Exports
- License Management
- LC Tracking
- Voucher Printing

- Purchase of material from an external vendor who is the importer and original consignee of goods.

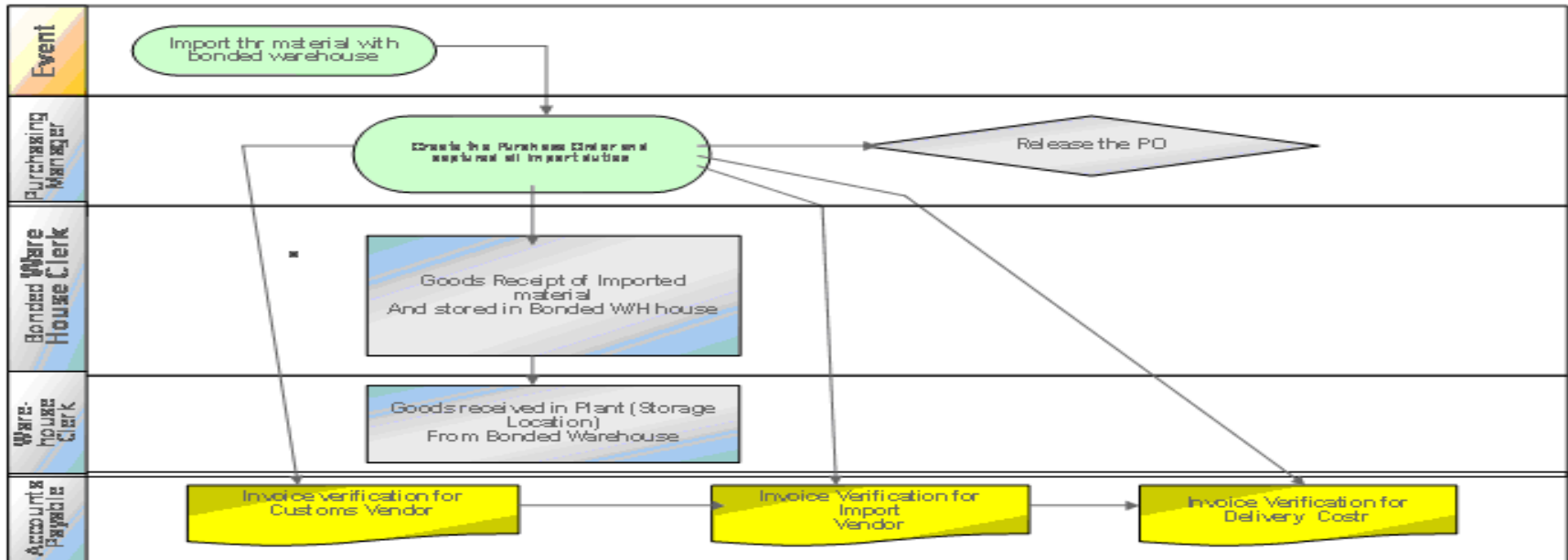
## Process Flow Diagram Procurement of High Sea Purchase



- Purchase of material from an external vendor who is the importer and stored in custom bond warehouse

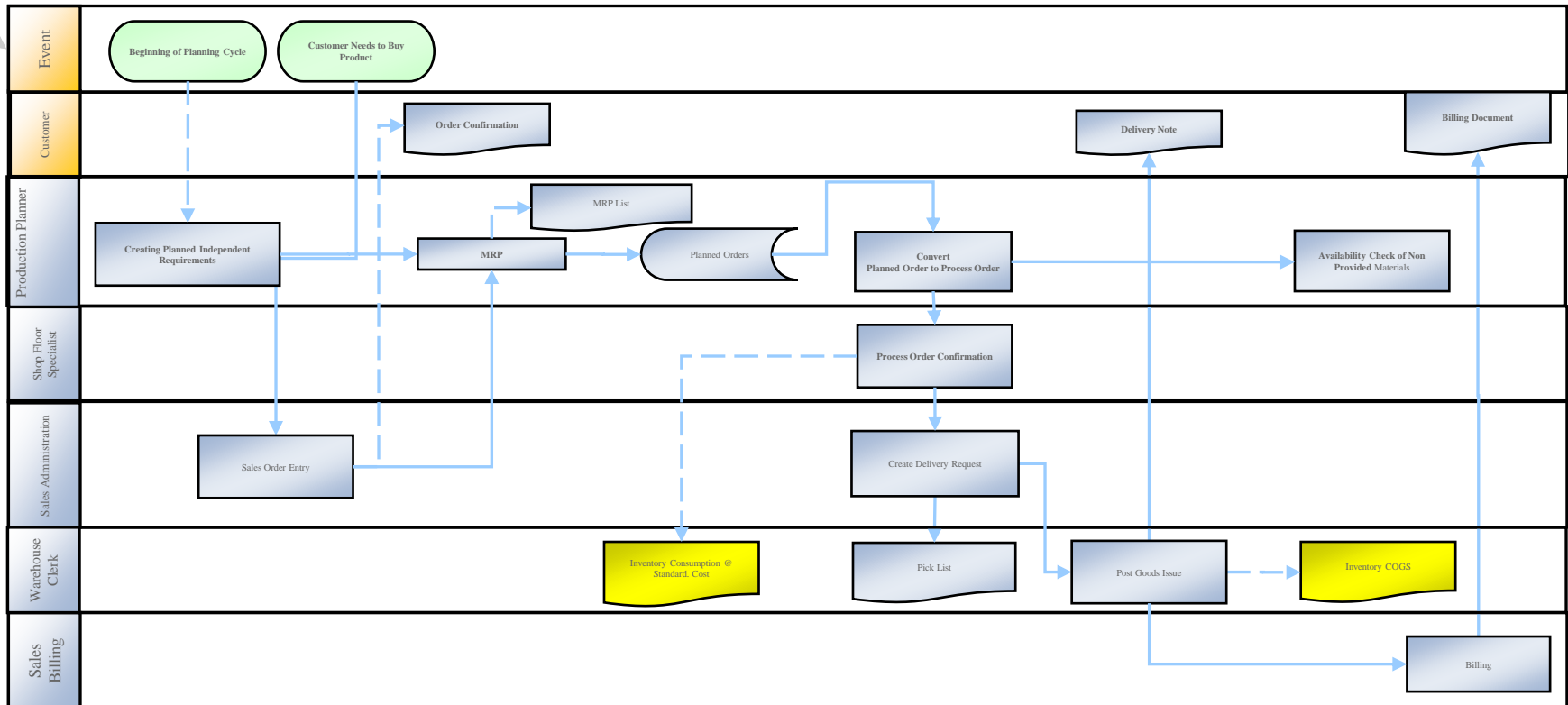
## Process Flow Diagram

### Procurement of Import Banded Warehouse



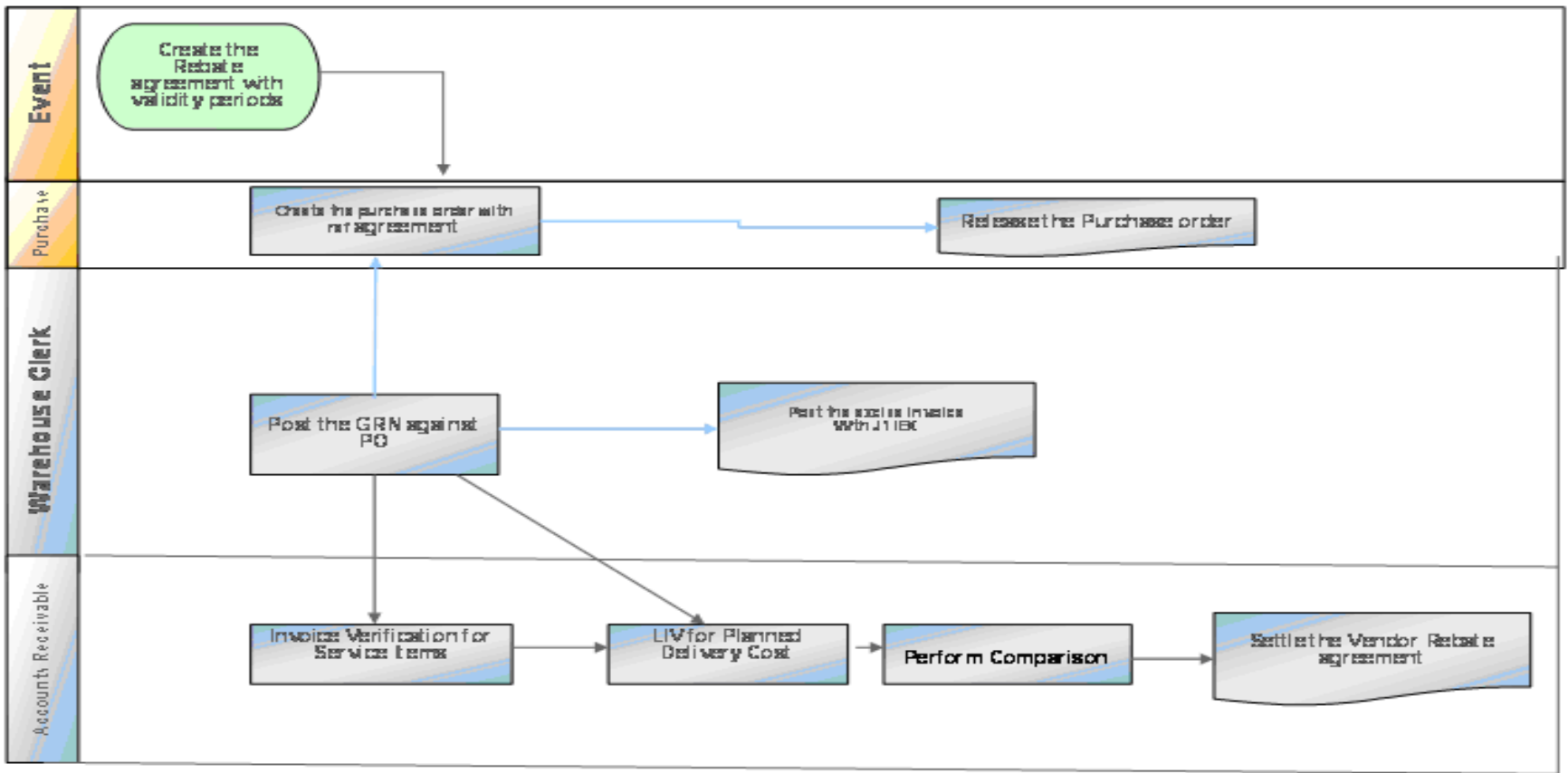
- Company agrees to perform contracted manufacturing based on the specification given by the customer. There would be cases where the input material(core component) is given by the customer and rest are procured from the supplier. The excise inputs are also considered.

## Process Flow Diagram



Rebate agreement with vendor.

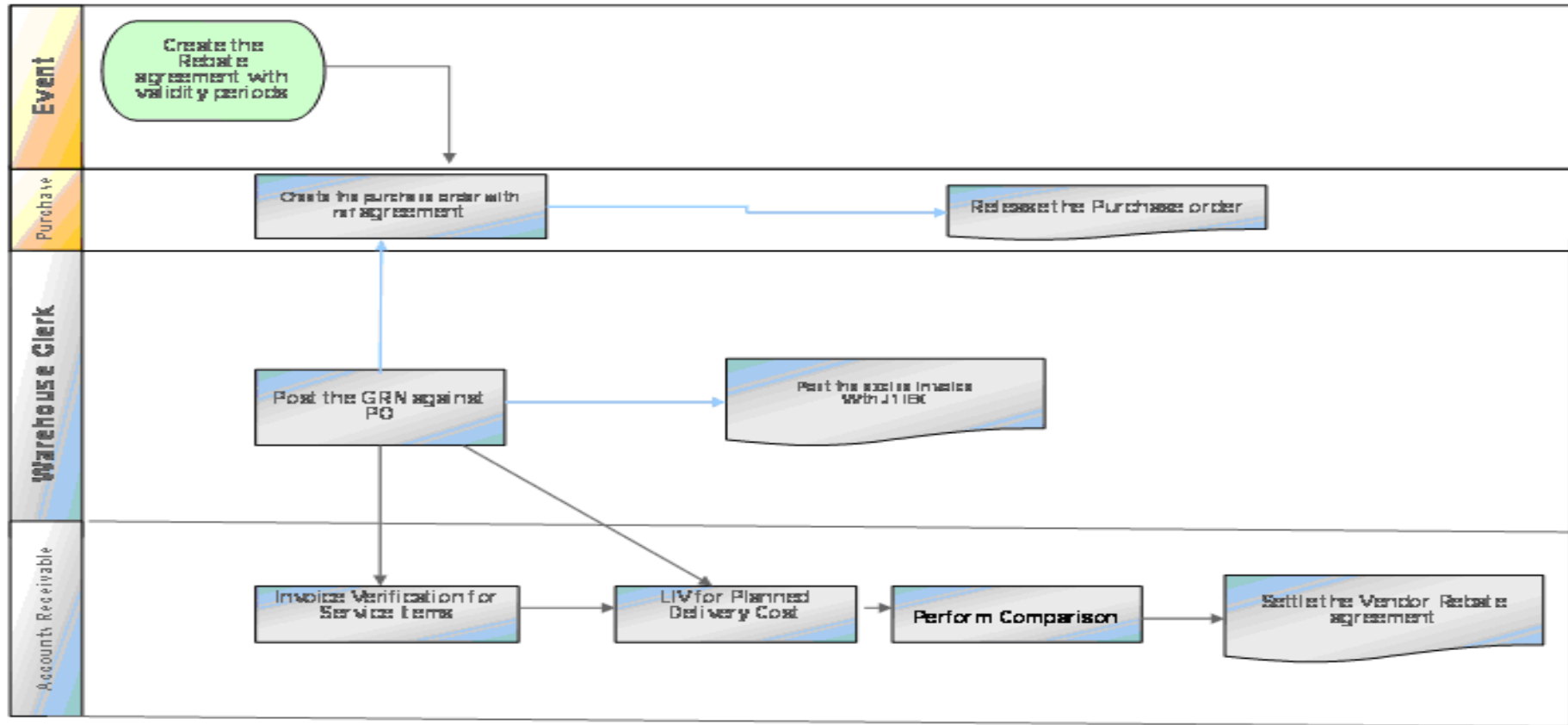
## Rebate Processing: Value



AR= Accounts Receivable, COGS = Cost of Goods Sold

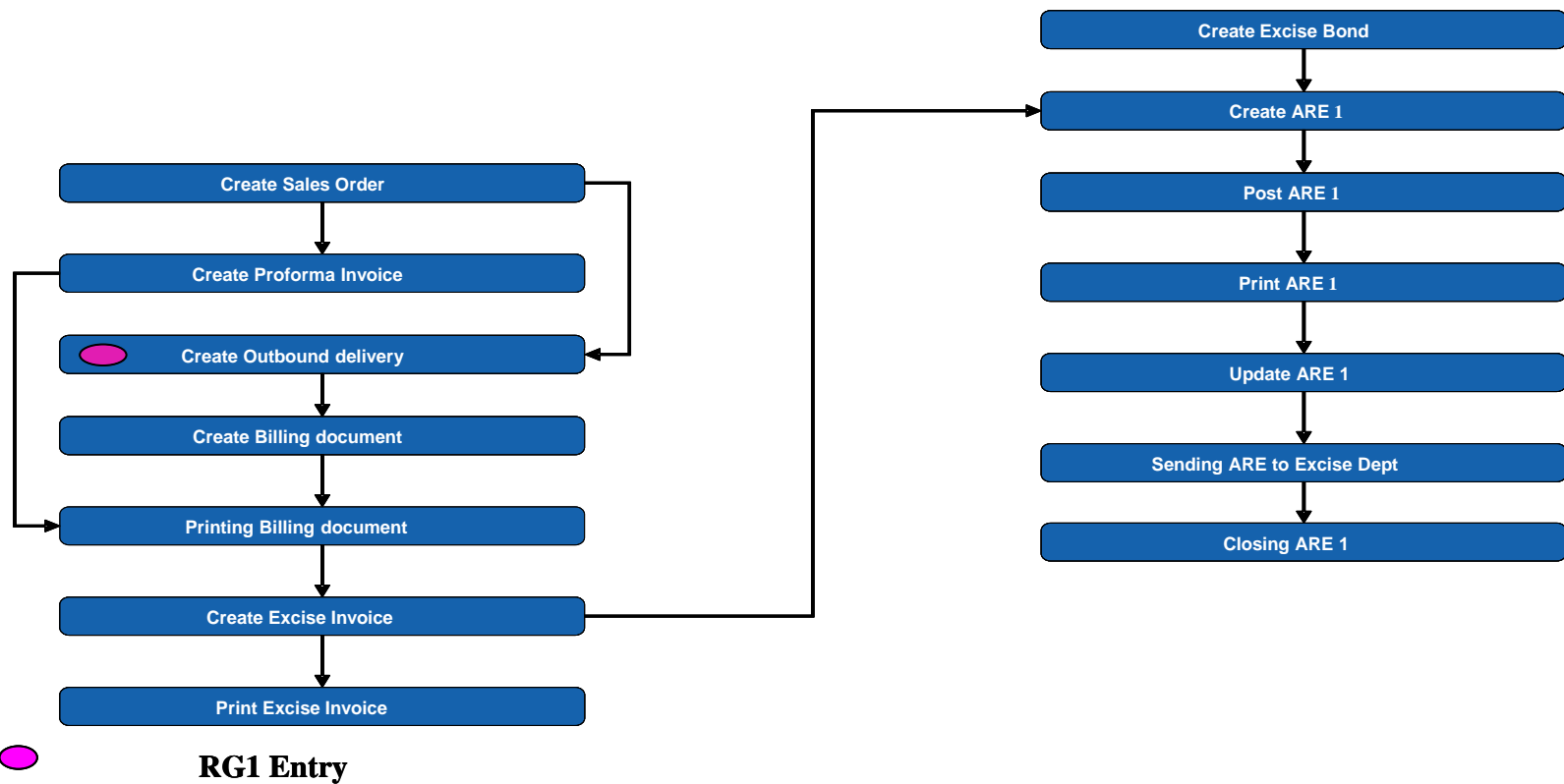
## Rebate agreement with vendor

### 1. Rebate Processing: Quantity

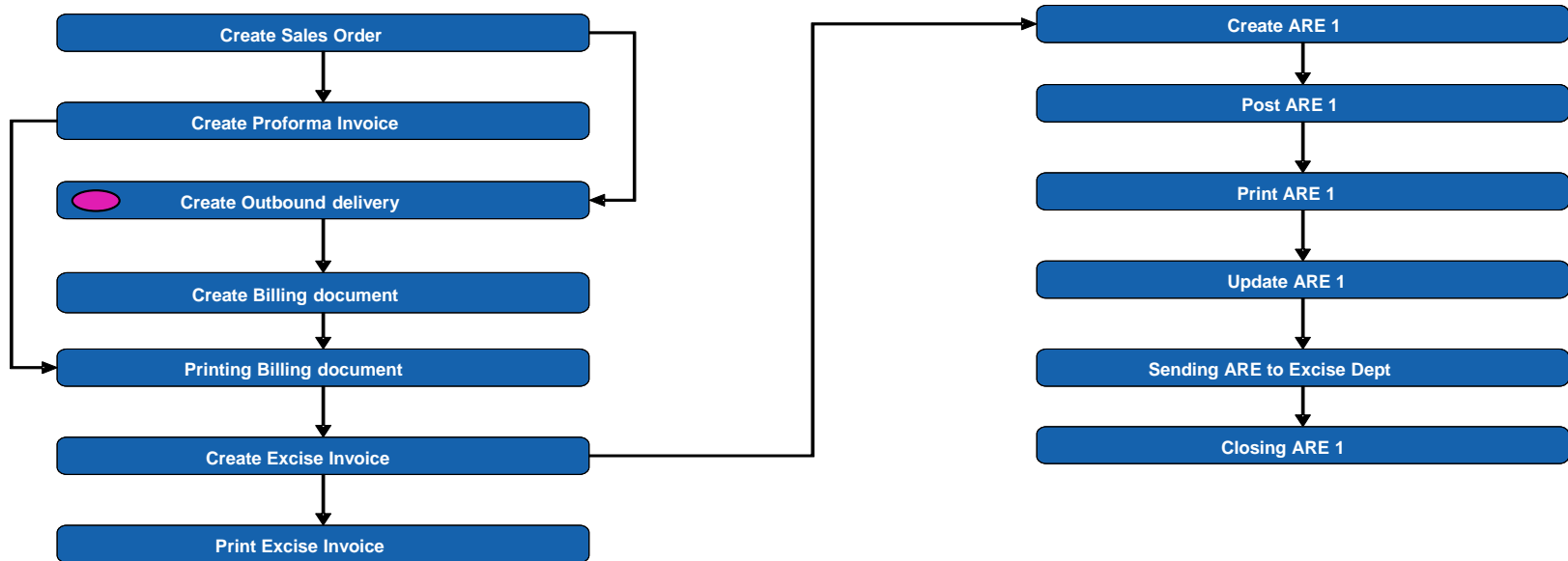


AR= Accounts Receivable, COGS = Cost of Goods Sold

Sales exports not given in the standard BP scope, Yash configured this solution based on the industry best practices on exports

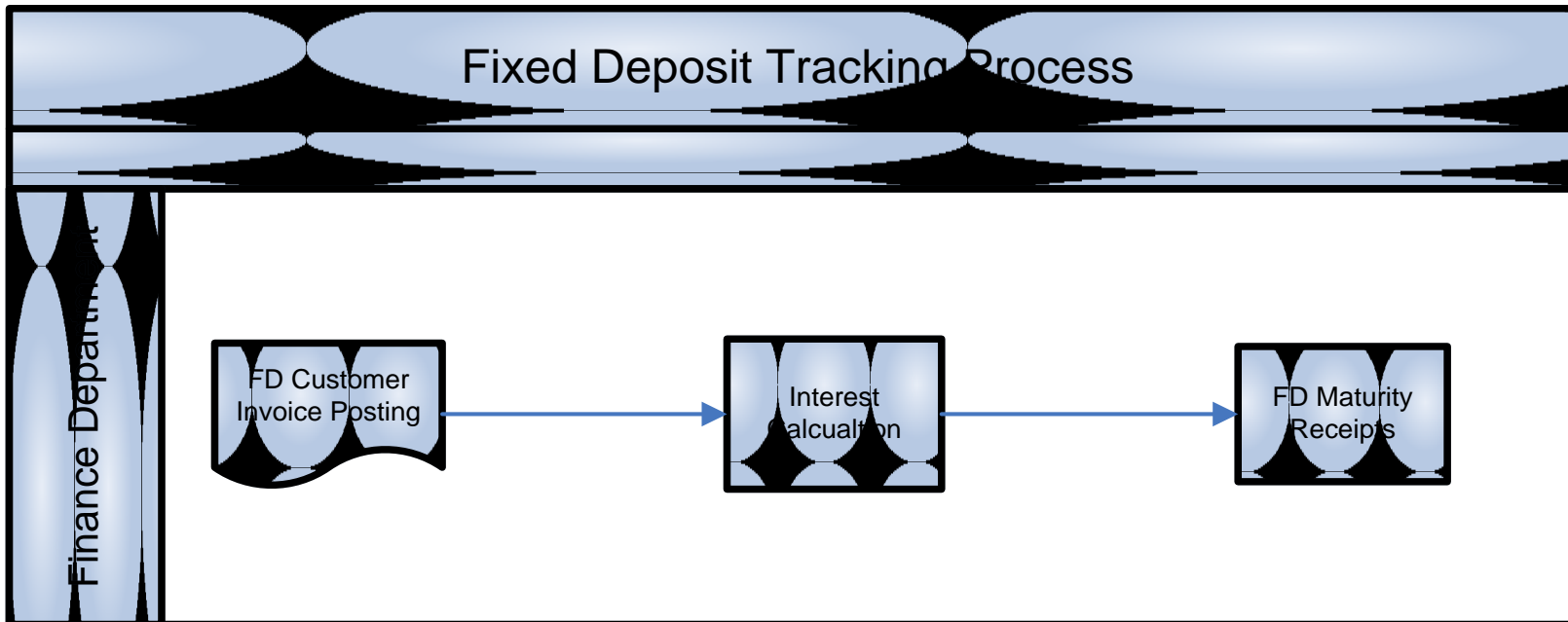


Claim the excise benefits after showing the export proof

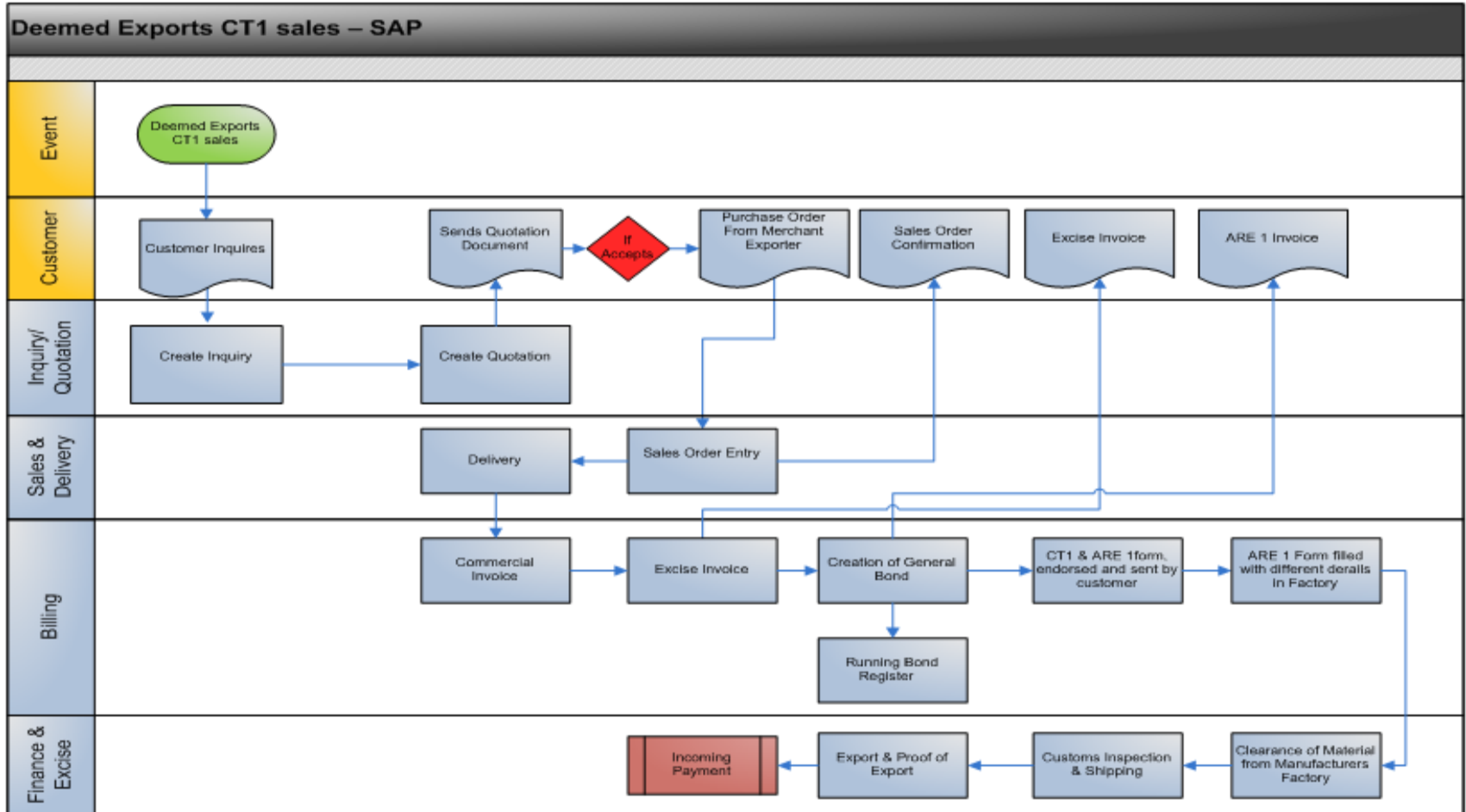


**RG1 Entry**

Investment in the form of fixed deposits of liquid funds not immediately required occupies a pivotal in Liquidity Management. The maturity of such deposits need be tracked periodically so they be applied or extended depending on the need.



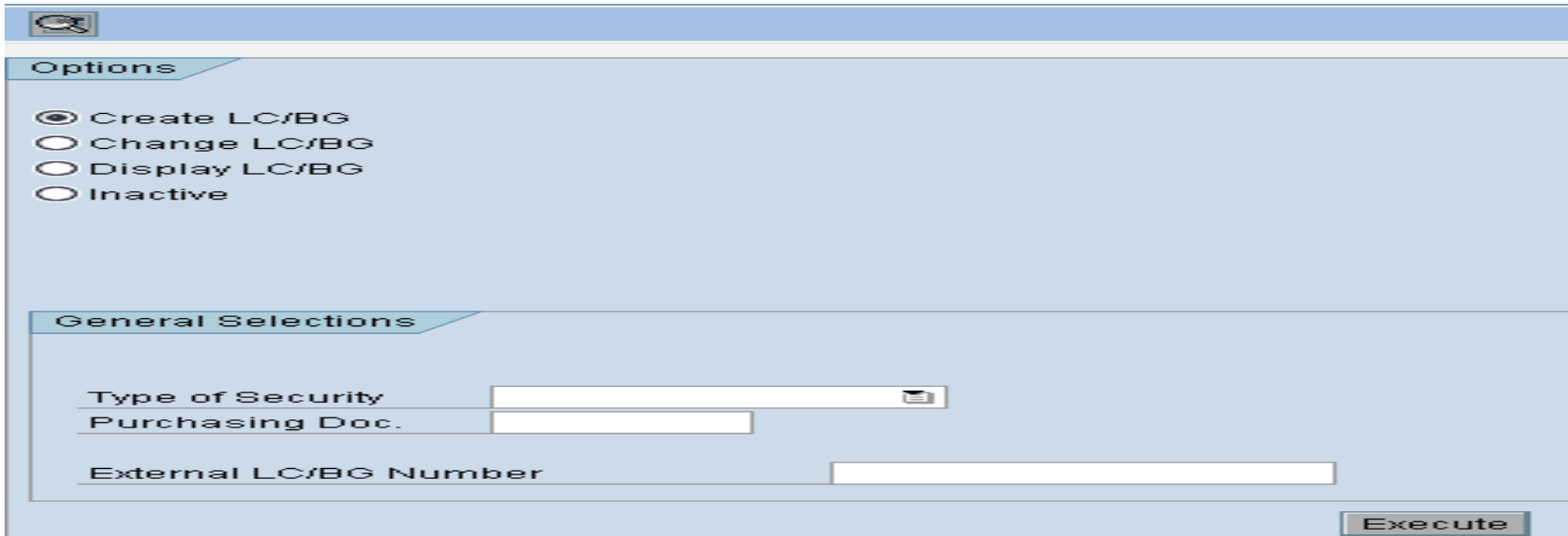
Export sales on behalf of the 100% EOU



- DEPB, Advance and EPCG License
- Apply the license for the export shipments
- Approval Tracking from DGFT
- License release for internal usage
- DEPB License sale
- License utilization during imports procurement
- License tracking


- Letter of Credit Monitoring
- Integration to exports
- Integration to imports
- LC Amendments
- Bank Charges

### LC/BG Register for Issuing



The screenshot shows a web application interface for "LC/BG Register for Issuing". It features a search icon in the top left corner. Below the search bar is a section titled "Options" with four radio button choices: "Create LC/BG" (selected), "Change LC/BG", "Display LC/BG", and "Inactive". Below the options is a section titled "General Selections" containing three input fields: "Type of Security" (with a dropdown arrow), "Purchasing Doc.", and "External LC/BG Number". An "Execute" button is located at the bottom right of the form.

- For the Auditing purpose (either Internal or Statutory audit) this vouchers are verified by the auditors.

		<p style="text-align: center;">YASH Technologies Pvt Ltd. Journal Voucher</p>						
User Id CMANUBOLU		Company Code : 1000				Ref No:		
Document No: 100000049		Company Code 1000				Curr INR		
Posting Date: 01.04.2009		Dietmar-Hopp-Allee16				Ex. Rate		
Document Date:01.04.2009		Walldorf 69190				Entry Date:13.09.2009		
SL No	GL A/c	Description	Cost Object	Description	Narration	Dr /Cr	FC Amount	LC Amount
001	13100100				share capital recd-test	Dr	500.000	500.000
002	1001000				share capital recd-test	Cr	500.000	500.000
<b>Total</b>							<b>Debit 500.000</b>	<b>Credit 500.000</b>

Thank You !!!