



KPIT Cummins

Solution Map

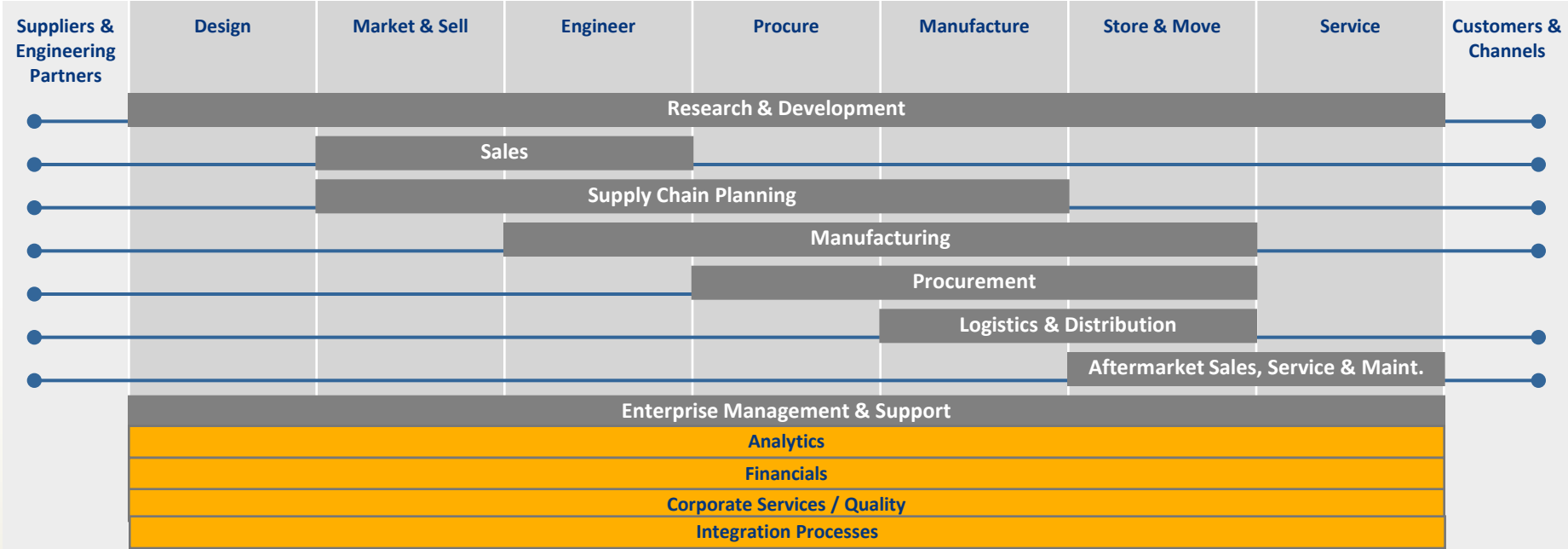
For Auto Component Manufacturers

Solution Map – Component Industry

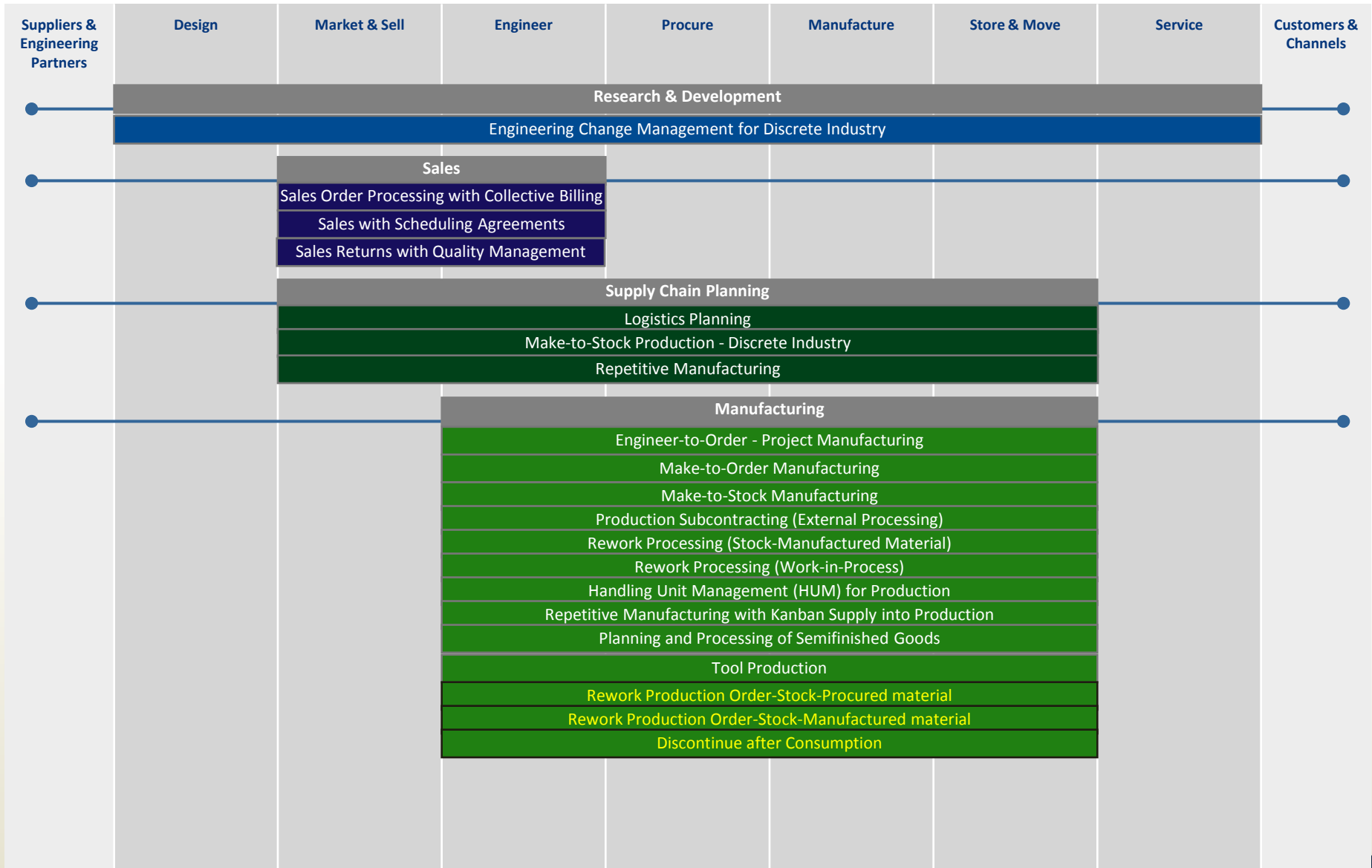


	End-User Service Delivery				SAP NetWeaver	
Analytics	Strategic Enterprise Management	Financial Analytics		Operations Analytics		
Financials / Controlling	Financial Supply Chain Management	Financial Accounting	Management Accounting	Corporate Governance		
Procurement and Logistics Execution	Procurement		Inventory and Warehouse Management	Inbound and Outbound Logistics		
Product Development and Manufacturing	Production Planning	Manufacturing Execution / Lean Manufacturing		Product Development		Life-Cycle Data Management
Sales and Service	Sales Order Management		Aftermarket Sales and Service	Professional-Service Delivery		
Corporate Services	Enterprise Asset Management	Travel Management	Quality Management			

Solution Value Chain Map - Overview



Solution Value Chain Map - Detailed



Legend: Box with Black outline highlights the add-ons from KPIT

Solution Value Chain Map - Detailed



Suppliers & Engineering Partners	Design	Market & Sell	Engineer	Procure	Manufacture	Store & Move	Service	Customers & Channels
				Procurement				
				Quotation for Procurement				
				Consumable Purchasing				
				Procurement without QM				
				Stock Handling: Scrap and Blocked Stock				
				Procurement Contract				
				Stock Transfer with Delivery				
				Stock Transfer without Delivery				
				Return to Vendor				
				Subcontracting				
				Internal Procurement: Cross-Company Stock Transfer				
				External Procurement of Third-party resources				
				External Procurement Services				
				Purchasing with JIT delivery schedules				
				Asset transfer on Loan				
				Import Purchase				

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Solution Value Chain Map - Detailed



Suppliers & Engineering Partners	Design	Market & Sell	Engineer	Procure	Manufacture	Store & Move	Service	Customers & Channels
					Logistics & Distribution Sales Processing using 3rd Party (w. Shipping Notification) Credit Management Sales Order Processing: Sale from Stock Free of Charge Delivery Returns and Complaints Sales Quotation Debit Memo Processing Customer Consignment Processing Returnables Processing Rebate Processing: Free Goods Batch Recall Cross-Company Sales Order Processing Sales: Period End Closing Operations Credit Memo Processing Cash Sales Order Scarp sales Agency Sale Trading Sale Dealer sale Deemed Export			
						Aftermarket Sales, Service & Maintenance Supply Replacement Material Subsequent Rejections of Bought out items Breakdown Maintenance - Internal Breakdown Maintenance - External Internal Maintenance Internal Project		

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Solution Value Chain Map - Detailed



Suppliers & Engineering Partners	Design	Market & Sell	Engineer	Procure	Manufacture	Store & Move	Service	Customers & Channels
Enterprise Management & Support								
Analytics								
Reports for Accounting			Reports for Logistics			Reporting With Business Explorer		
Financials								
General Ledger		Accounts Receivable		Accounts Payable		Period End Closing Financial Accounting		
Cash Management		Cost of Sales Accounting		Asset Accounting		Asset Acquisition through Direct Capitalization		
Activate Document Splitting			Segment Reporting			Period End Closing "General" Plant		
Inventory Valuation for Year End Closing		Overhead Cost Accounting - Actual			Period End Closing Service Orders			
Period End Closing Activities				Activate Document Splitting for Discrete Manufacturing				
Issue Bank Guarantee to Customer				Receipt of Bank Guarantee from Vendor				
Issue Letter of Credit to Vendor		AR - Cross Company Code Transaction		AP - Cross Company Code Transaction		Cash Journal		
Tour Management - Domestic Travel		Tour Management - Foreign Travel		Salary Advance & Settlement		Salary Journal Voucher		
Withholding Tax Management-TDS		Fixed Deposit Management		Inter Corporate Deposit Management		Security Deposit Management		
Asset Transfer within Company code with excise invoice			Asset Transfer Intercompany code with excise invoice			Service tax on Goods Transport Agencies (GTA)		
Corporate Services/Quality								

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Solution Value Chain Map - Detailed



Suppliers & Engineering Partners	Design	Market & Sell	Engineer	Procure	Manufacture	Store & Move	Service	Customers & Channels
Enterprise Management & Support								
Analytics								
Financials								
Corporate Services/Quality								
Revenue Planning		SOP through Long Term Planning Transfer to LIS/PIS/Capacity		Purchased Material Price Planning		General Cost Center Planning		
Manufacturing Cost Center Planning			Standard Cost Calculation			Quarterly Plan - Sales Quantity Forecast with CO-PA		
Reference and Simulation Costing			Quality Management (QM) in Discrete Manufacturing			Good Receipt Inspection With Certificate Processing		
Source Inspection		Early Inspection For Production		Approval For Deviation		Creation of Control Chart		
Good Receipt Inspection With Multiple Dependent Sample				Creation of Histogram and Process Capability				
Integration Processes								
Batch Management		Serial Number Management		Physical Inventory / Inventory Count and Adjustment		Advanced Batch Management		
Quantity and Excise Duty Credit Updation in Excise Register		Reversal and Miscellaneous Utilization of Excise Duty Credit		PLA Credit and Monthly Utilization of Excise Duty		Excise Registers Updation, Extraction and Printing		
Local Sales Tax Receivable, Payable and Set-Off			Service Tax Credit and Utilization			Document Management System		

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