



HSTEC

INTEGRATING A SMALL BUSINESS WITH AN SAP® BUSINESS ALL-IN-ONE SOLUTION

HSTEC chose an SAP® Business All-in-One solution to increase its competitiveness through more efficient business processes. The company now has all its business systems integrated, reducing costs and improving the quality and performance of its products.

QUICK FACTS

Company

- Name: HSTEC d.d.
- Location: Zadar, Croatia
- Industry: Industrial machinery and components
- Products and services: Electrical equipment and machinery
- Revenue: €3.7 million
- Employees: 43
- Web site: www.hstec.hr
- Implementation partner: ENEL d.o.o.

Challenges and Opportunities

- Successfully implement the SAP® solution while fulfilling everyday business obligations
- Fully integrate and streamline company-wide business processes

Objectives

- Reduce costs
- Increase overall competitiveness
- Improve price competitiveness and product quality

SAP Solutions and Services

- An SAP Business All-in-One solution
- ASAP Focus methodology

Implementation Highlights

Completed implementation in 17 weeks without any business interruption

Why SAP

- A complete solution for the improvement, integration, and interconnectivity of all business processes
- The best approach for HSTEC's manufacturing production process
- Excellent relationship with SAP partner, ENEL d.o.o.

Benefits

- Easier and faster procurement and logistics processes
- Improved data integration between all departments
- Easier flow of information throughout the company

Existing Environment

Independent solutions for finance and accounting

Third-Party Integration

- A third-party product lifecycle management solution
- Database: Microsoft SQL
- Hardware: Dell
- Operating system: Microsoft Windows 2003

“In order for HSTEC to more efficiently increase its competitiveness and growth, we needed to improve the integration of all business functions throughout the company. As expected, SAP made it happen.”

Kristina Verunica, Project Manager, HSTEC d.d.



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