



Werner Brandt

CFO, Member of the Executive Board
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Safe Harbor Statement

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “project,” “predict,” “should” and “will” and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP’s future financial results are discussed more fully in SAP’s filings with the U.S. Securities and Exchange Commission (“SEC”), including SAP’s most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

→ **Second Quarter & Half Year 2007 At a Glance**

Revenue Analysis

Operating Expense Analysis

Balance Sheet, Cash Flow & Headcount Analysis

Outlook 2007

Q2 2007 Financial Figures at a Glance

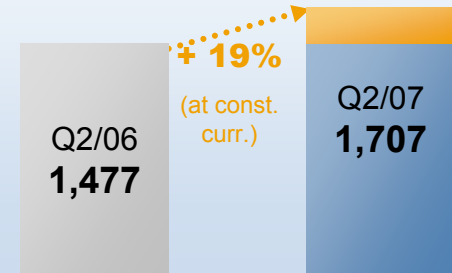
■ Successful Q2 performance

- Software and software related service (SSRS) revenue increased 16% yoy (19% at const. curr.)
 - 14th consecutive quarter of double digit SSRS revenue growth (at const. curr.)
- Almost flat operating margin (yoy) – continued investments in mid market initiative (new business “A1S”)
- EPS growth of 9% yoy

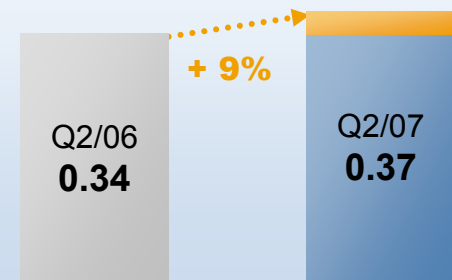
■ Important deal metrics (Q2 2007)

- Number of deals increased 17% yoy
- Business with new customers: 25% of order entry (Q2 06: 24%)
- Deals >€5m: 22% of order entry (Q2 06: 17%)
- Deals <€1m: 43% of order entry (Q2 06: 43%)

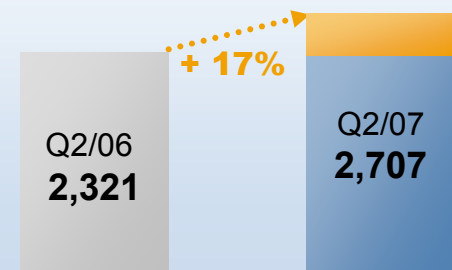
SSRS revenue (in €m)



EPS (in €)



Number of deals



Key Figures

Second Quarter and Half Year 2007

	Q2 07 € millions	Q2 06 € millions	\triangle %	H1 07 € millions	H1 06 € millions	\triangle %
Software and software related service revenue	1,707	1,477	16 / 19**	3,226	2,865	13 / 17**
Total revenue	2,424	2,195	10 / 14**	4,590	4,236	8 / 12**
Operating income	577	524	10	1,010	933	8
- margin as a % of sales	23.8	23.9	-0.1*	22.0	22.0	0.0*
Income before income taxes	608	555	10	1,074	983	9
- margin as a % of sales	25.1	25.3	-0.2*	23.4	23.2	+0.2*
Effective tax rate	25.8%	25.0%	0.8*	29.1%	29.0%	+0.1*
Net income	449	415	8	759	697	9
- margin as a % of sales	18.5	18.9	-0.4*	16.5	16.5	0.0*
Earnings per share in €	0.37	0.34	9	0.63	0.57	11

* percentage points

** % currency adjusted – actuals 2007 converted with the exchange rates of 2006

Second Quarter & Half Year 2007 At a Glance

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Outlook 2007

Group Sales by Revenue Type

Second Quarter and First Half Year 2007

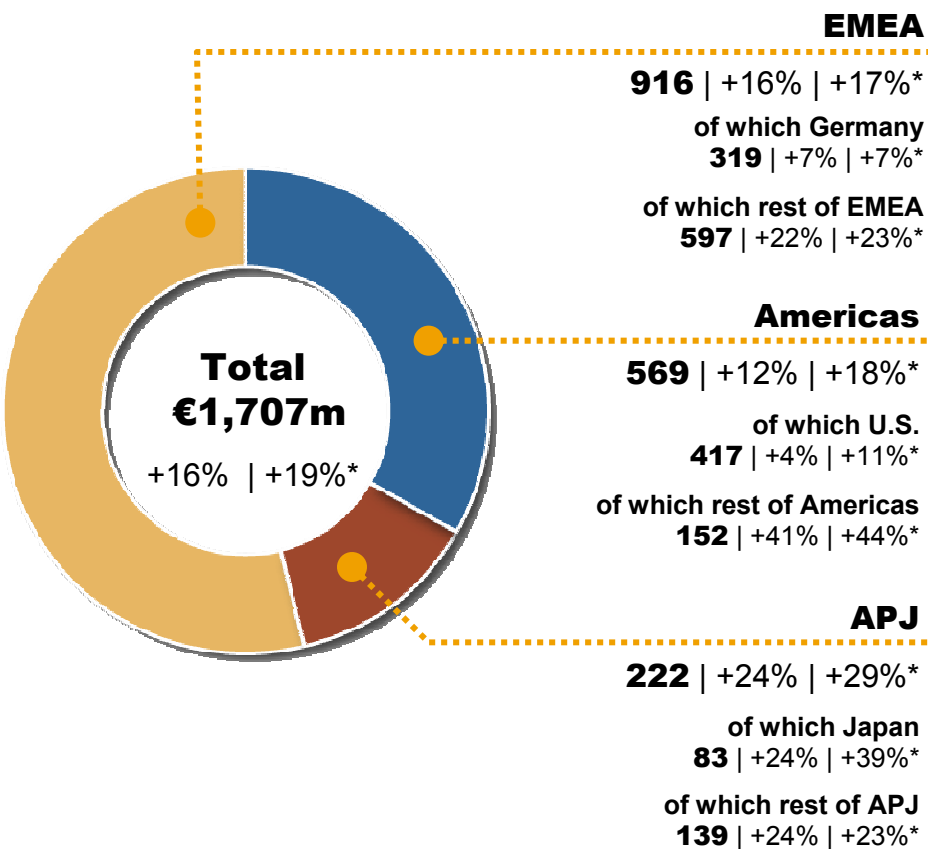
	Q2 2007 € millions	Q2 2006 € millions	Δ%	Δ %*	H1 2007 % of revenue	H1 2006 % of revenue	Δ%	Δ %*
Software	715	604	18	21	1,278	1,118	14	19
Support	948	840	13	16	1,865	1,690	10	14
Subscriptions and other softw. rel. serv.	44	33	33	36	83	57	46	51
SW & SW related serv.	1,707	1,477	16	19	3,226	2,865	13	17
Consulting	556	567	-2	1	1,074	1,102	-3	1
Training	104	98	6	10	198	187	6	10
Other services	28	23	22	26	56	45	24	31
Professional services	688	688	0	3	1,328	1,334	0	3
Other revenue	29	30	-3	1	36	37	-3	3
Total	2,424	2,195	10	14	4,590	4,236	8	12

* % currency adjusted – actuals 2007 converted with the exchange rates of 2006

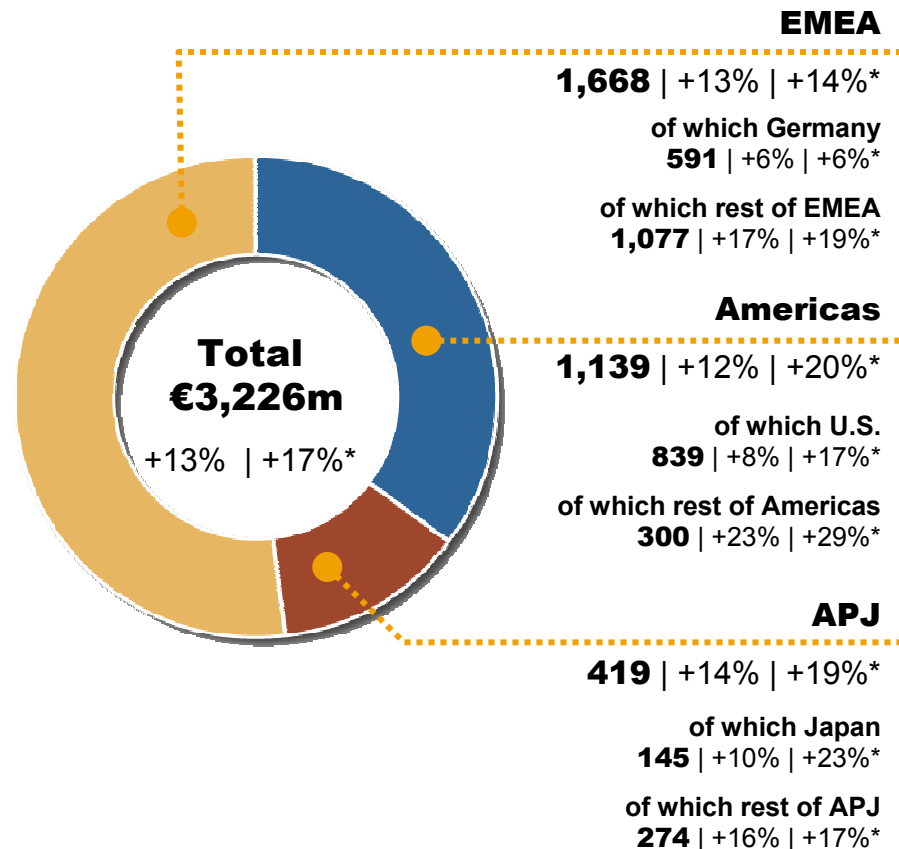
Software and Software Related Service Revenue by Region Second Quarter and Half Year 2007

in € millions | yoy percent change | yoy percent constant currency change

Q2 2007



H1 2007



* % currency adjusted – actuals 2007 converted with the exchange rates of 2006

Second Quarter & Half Year 2007 At a Glance

Revenue Analysis

→ Operating Expense Analysis

Balance Sheet, Cash Flow & Headcount Analysis

Outlook 2007

Gross Margin Analysis

Second Quarter and First Half Year 2007

	Q2 2007 € millions	Q2 2006 € millions	△%	H1 2007 € millions	H1 2006 € millions	△%
SW & SW related serv. revenue	1,707	1,477	+16	3,226	2,865	+13
SW & SW related serv. cost	-309	-266	+16	-601	-537	+12
- Software related gross margin in %	81.9	82.0	-0.1 *	81.4	81.3	+0.1 *
Professional serv. and other serv. revenue	688	688	0	1,328	1,334	0
Professional serv. and other serv. cost	-524	-514	+2	-1,029	-1,019	+1
- Professional serv. gross margin in %	23.8	25.3	-1.5 *	22.5	23.6	-1.1 *
Software, software related services, professional services and other service revenue	2,395	2,165	+11	4,554	4,199	+8
Software, software related services, professional services and other services cost	-833	-780	+7	-1,630	-1,556	+5
- Gross margin in %	65.2	64.0	+1.2*	64.2	62.9	+1.3 *

* in percentage points




Cost Analysis – Second Quarter and First Half Year 2007

	Q2 2007 € millions	Q2 2006 € millions	$\Delta\%$	H1 2007 € millions	H1 2006 € millions	$\Delta\%$
Research & Development - as % of total revenues	-353 14.6	-316 14.4	+12 +0.2 *	-692 15.1	-627 14.8	+10 +0.3 *
Sales & Marketing - as % of total revenues	-538 22.2	-471 21.5	+14 +0.7 *	-1,018 22.2	-910 21.5	+12 +0.7 *
General & Administration - as % of total revenues	-127 5.2	-109 5.0	+17 +0.2 *	-246 5.4	-219 5.2	+12 +0.2 *
Other operating income / expenses	+4	+5	-20	+6	+9	-33
Total operating expenses	-1,847	-1,671	+11	-3,580	-3,303	+8
Total revenues	2,424	2,195	+10	4,590	4,236	+8

* in percentage points

Operating Cost Analysis

	2007 € millions	\triangle volume	\triangle currency	2006 € millions
Q1 2007 total operating expenses	1,733	+169	-68	1,632
Q2 2007 total operating expenses	1,847	+222	-46	1,671
H1 2007 total operating expenses	3,580	+391	-114	3,303

Personnel  Hiring (4,176 FTEs, net since Q2 2006)
3rd Party  Usage of third party services
Travel  Increased business activity

Second Quarter & Half Year 2007 At a Glance

Revenue Analysis

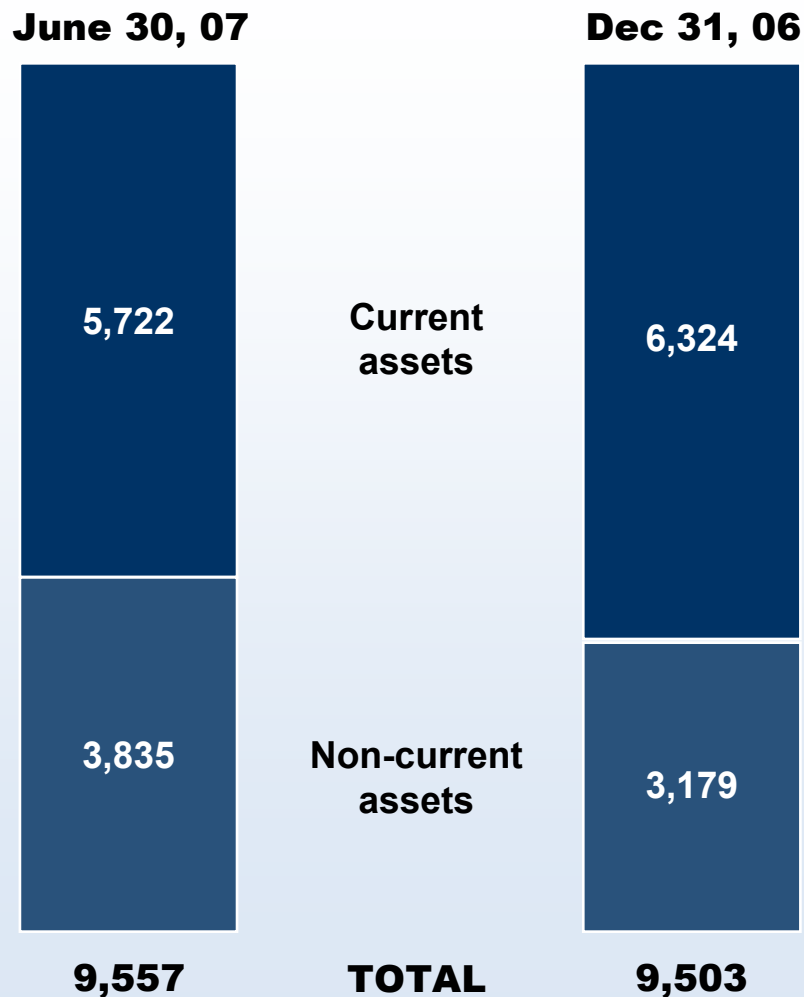
Operating Expense Analysis

→ Balance Sheet, Cash Flow & Headcount Analysis

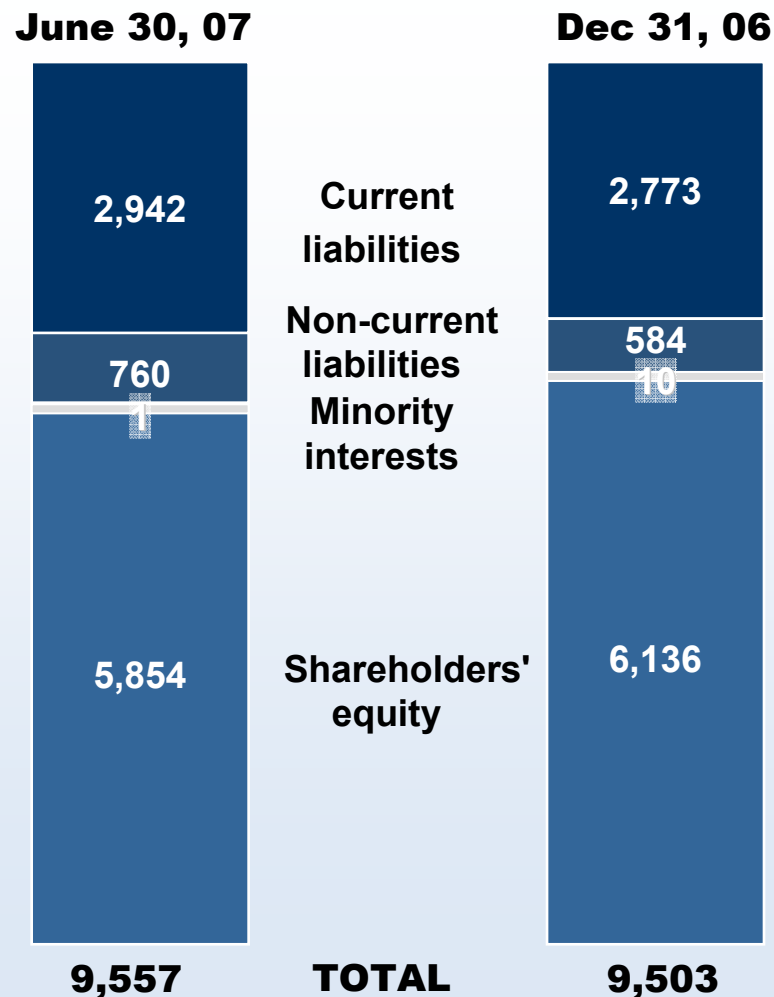
Outlook 2007

Consolidated Balance Sheet as of June 30, 2007

Assets



Shareholders' Equity & Liabilities



in € millions

Balance Sheet & Cash Flow Analysis

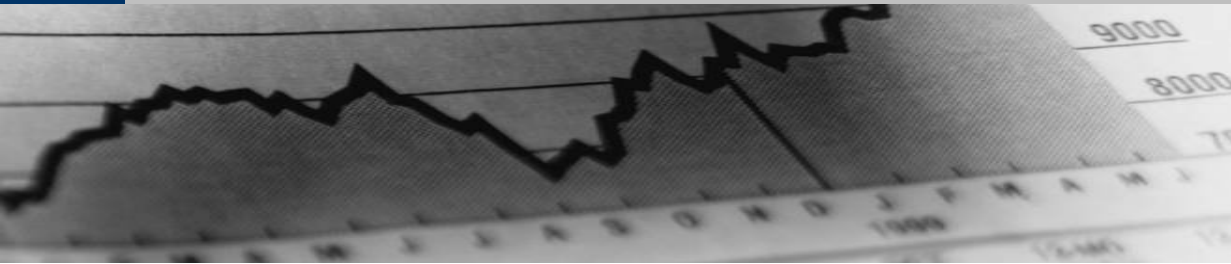
	6/30/07	12/31/06	Δ %
DSO	67 days	68 days	-1 day
Equity ratio	61%	65%	-4 *

* percentage points

in € millions	H1 2007	H1 2006	Δ %
Operating cash flow	1,018	977	+4
- Capital expenditure	-196	-131	+50
Free cash flow	822	846	-3
Free cash flow as a % of revenue	18%	20%	-2*

* percentage points

Share Buy-Back



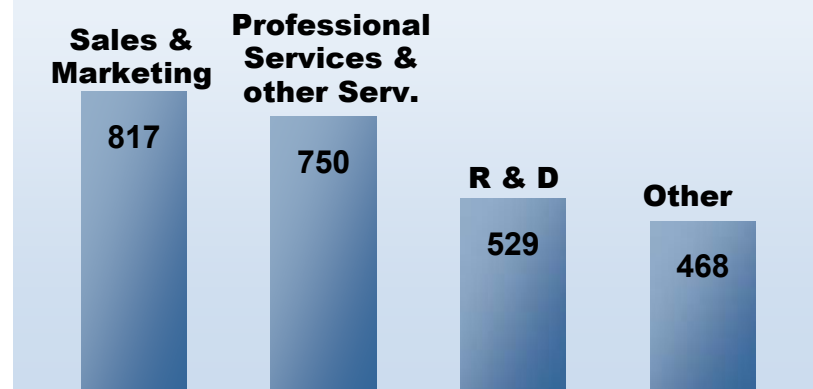
- **In Q2 2007 SAP bought back ~4.55 million shares at an average price of €36.62 spending €166.5 million**
 - **As of June 30, 2007, SAP held 62.0 million shares at an average price of €35,43 in treasury stock, which represents approx. 4.89% of total shares outstanding**
 - **SAP used approximately 0.82 million treasury shares to service exercised options and for equity related compensation programs**
 - **The number of shares bought back in Q2 2007 represents 0.36% of the total shares outstanding**
- **In the first half of 2007, SAP invested €505.5 million to buy back ~14.2m shares at an average price of €35.63**
- **Given the Company's strong free cash flow generation, SAP plans to spend a similar amount for share buy-backs in 2007 as it did in 2006**

Headcount in Key Areas Continued to Increase

- 2,564 new hires (FTEs*) in first half 2007 with investment focus on Sales & Marketing (817 FTEs), Professional and other Services (750 FTEs) and R&D (529 FTEs)
- 353 FTEs from acquisitions in first half 2007
- 28% of new hires in low cost regions (H1 2007)

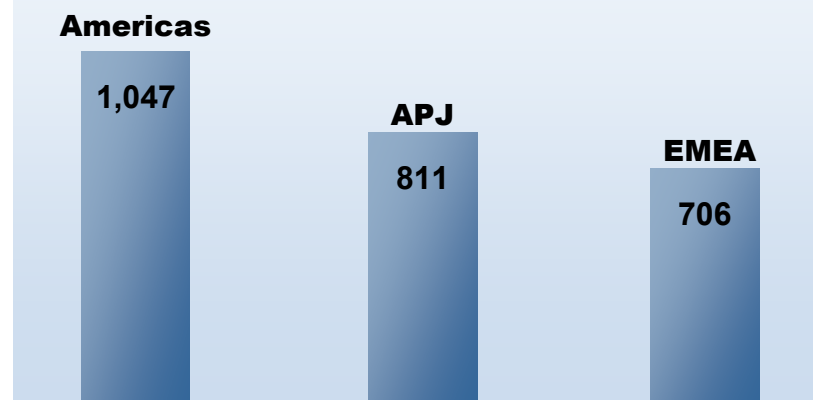
New Hires H1 2007 by Functional Area

Total: 2,564 FTEs*



New Hires H1 2007 by Regions

Total: 2,564 FTEs*



* FTEs = full time equivalents

Second Quarter & Half Year 2007 At a Glance

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→ Outlook 2007



The Company continues to provide the following outlook for the full-year 2007 as described in its January 24, 2007 fourth quarter results press release

- **The Company expects full-year 2007 software and software related service revenues to increase in a range of 12% - 14% at constant currencies compared to 2006 growth of 12% at constant currencies**
- **In order to address additional growth opportunities in new, untapped segments in the midmarket, the Company will invest an additional €300 million – €400 million over eight quarters to build up a new business, of which approximately €50 million was already invested over the first two quarters of 2007. Depending on the exact timing of these accelerated investments, this is equivalent to the Company reinvesting approximately one to two percentage points of margin in 2007 into additional future growth opportunities. Therefore, the Company expects the full-year 2007 operating margin to be in the range of 26.0% to 27.0% compared to the 2006 operating margin of 27.3%**
- **The Company is projecting an effective tax rate of 32.5% to 33.0% for 2007**



APPENDIX

Non-GAAP Measures (1/2)

NON-GAAP MEASURES

This presentation discloses certain financial measures, such as free cash flow, and constant currency period-over-period changes in revenue and operating income, that are not prepared in accordance with U.S. GAAP and are therefore considered non-GAAP measures. Our non-GAAP measures may not correspond to non-GAAP measures that other companies report. The non-GAAP measures that we report should be considered as additional to, and not as substitutes for or superior to, revenue, operating income, cash flows, or other measures of financial performance prepared in accordance with U.S. GAAP. Our non-GAAP measures are reconciled to the nearest U.S. GAAP measure in this press release.

FREE CASH FLOW We believe that free cash flow is a widely accepted supplemental measure of liquidity. Free cash flow measures a company's cash flow remaining after all expenditures required to maintain or expand the business have been paid off. We calculate free cash flow as operating cash flow minus additions to long-lived assets excluding additions from acquisitions. Free cash flow should be considered in addition to, and not as a substitute for or superior to, cash flow or other measures of liquidity and financial performance prepared in accordance with U.S. GAAP.

Free cash flow reconciles to the nearest U.S. GAAP measure as follows:

RECONCILIATION FOR SIX MONTH ENDED JUNE 30

In € millions | unaudited

	H1 2007	H1 2006
Net cash provided by operating activities	1,018	977
Additions to long-lived assets excluding additions from acquisitions	-196	-131
Free cash flow	822	846

CONSTANT CURRENCY PERIOD-OVER-PERIOD CHANGES

We believe it is important for investors to have information that provides insight into our sales growth. Revenue measures determined under U.S. GAAP provide information that is useful in this regard. However, both growth in sales volume and currency effects impact period-over-period changes in sales revenue. We do not sell standardized units of products and services, so we cannot provide relevant information on sales volume growth by providing data on the growth in product and service units sold. To provide additional information that may be useful to investors in breaking down and evaluating sales volume growth, we present information about our revenue growth and various values and components relating to operating income that are adjusted for foreign currency effects. We calculate constant currency year-over-year changes in revenue and operating income by translating foreign currencies using the average exchange rates from the previous (comparator) year instead of the report year.

Constant currency period-over-period changes should be considered in addition to, and not as a substitute for or superior to, changes in revenues, expenses, income, or other measures of financial performance prepared in accordance with U.S. GAAP.

We believe that data on constant currency period-over-period changes have limitations, particularly as the currency effects that are eliminated constitute a significant element of our revenues and expenses and may severely impact our performance. We therefore limit our use of constant currency period-over-period changes to the analysis of changes in volume as one element of the full change in a financial measure. We do not evaluate our growth and performance without considering both constant currency

period-over-period changes on the one hand and changes in revenues, expenses, income, or other measures of financial performance prepared in accordance with U.S. GAAP on the other. We caution the readers of this press release to follow a similar approach by considering data on constant currency period-over-period changes only in addition to, and not as a substitute for or superior to, changes in revenues, expenses, income, or other measures of financial performance prepared in accordance with U.S. GAAP.

Constant currency year-over-year changes in revenue and operating income reconcile to the respective unadjusted year-over-year changes as follows:

Non-GAAP Measures (2/2)

RECONCILIATION 2ND QUARTER

unaudited	Percentage change from 2006 to 2007 as reported	Constant currency percentage change from 2006 to 2007	Currency effect
	%	%	Percentage points
Software revenue	18	21	-3
Support revenue	13	16	-3
Subscription and other software related service revenue	33	36	-3
Software and software related service revenue	16	19	-3
Consulting revenue	-2	1	-3
Training revenue	6	10	-4
Other service revenue	22	26	-4
Professional services and other service revenue	0	3	-3
Other revenue	-3	1	-4
Total revenue	10	14	-4
Software revenue by region ¹⁾ :			
EMEA region	22	23	-1
Americas region	10	15	-5
Asia Pacific Japan region	27	31	-4
Software revenue	18	21	-3
Software and software related service revenue by region ¹⁾ :			
Germany	7	7	0
Rest of EMEA region	22	23	-1
EMEA region	16	17	-1
United States	4	11	-7
Rest of Americas region	41	44	-3
Americas region	12	18	-6
Japan	24	39	-15
Rest of Asia Pacific Japan region	24	23	1
Asia Pacific Japan region	24	29	-5
Software and software related service revenue	16	19	-3
Total revenues by region ¹⁾ :			
Germany	4	3	1
Rest of EMEA region	16	18	-2
EMEA region	12	12	0
United States	1	8	-7
Rest of Americas region	27	29	-2
Americas region	6	12	-6
Japan	14	29	-15
Rest of Asia Pacific Japan region	23	22	1
Asia Pacific Japan region	20	25	-5
Total revenue	10	14	-4
Operating Income	10	11	-1

¹⁾ Based on customer location

RECONCILIATION FOR SIX MONTH ENDED JUNE 30

unaudited	Percentage change from 2006 to 2007 as reported	Constant currency percentage change from 2006 to 2007	Currency effect
	%	%	Percentage points
Software revenue	14	19	-5
Support revenue	10	14	-4
Subscription and other software related service revenue	46	51	-5
Software and software related service revenue	13	17	-4
Consulting revenue	-3	1	-4
Training revenue	6	10	-4
Other service revenue	24	31	-7
Professional services and other service revenue	0	3	-3
Other revenue	-3	3	-6
Total revenue	8	12	-4
Software revenue by region ¹⁾ :			
EMEA region	16	17	-1
Americas region	11	18	-7
Asia Pacific Japan region	19	25	-6
Software revenue	14	19	-5
Software and software related service revenue by region ¹⁾ :			
Germany	6	6	0
Rest of EMEA region	17	19	-2
EMEA region	13	14	-1
United States	8	17	-9
Rest of Americas region	23	29	-6
Americas region	12	20	-8
Japan	10	23	-13
Rest of Asia Pacific Japan region	16	17	-1
Asia Pacific Japan region	14	19	-5
Software and software related service revenue	13	17	-4
Total revenues by region ¹⁾ :			
Germany	4	4	0
Rest of EMEA region	13	15	-2
EMEA region	10	10	0
United States	3	11	-8
Rest of Americas region	15	21	-6
Americas region	5	13	-8
Japan	4	16	-12
Rest of Asia Pacific Japan region	17	19	-2
Asia Pacific Japan region	12	18	-6
Total revenue	8	12	-4
Operating Income	8	11	-3

¹⁾ Based on customer location