

**BUSINESS OBJECTS S.A.**  
**Q3 FISCAL 2006 SUPPLEMENTAL INFORMATION**  
(in millions, except per ordinary share and ADS data)  
(Unaudited)

|  | Fiscal 2005  |              |              |              |                | Fiscal 2006  |              |              |
|--|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|
|  | Q1           | Q2           | Q3           | Q4           | Total          | Q1           | Q2           | Q3           |
| <b>SUPPLEMENTAL INCOME STATEMENT INFORMATION</b>                               |              |              |              |              |                |              |              |              |
| <b>Revenues</b>  |              |              |              |              |                |              |              |              |
| Net license fees   | \$ 115.2     | \$ 124.9     | \$ 120.3     | \$ 155.3     | \$ 515.7       | \$ 125.9     | \$ 123.1     | \$ 131.6     |
| Maintenance  | 100.1        | 100.7        | 103.5        | 107.8        | 412.1          | 108.6        | 123.5        | 128.5        |
| Consulting and training  | 33.5         | 36.8         | 37.6         | 41.5         | 149.4          | 43.8         | 47.9         | 50.3         |
| Total revenues   | <u>248.8</u> | <u>262.4</u> | <u>261.4</u> | <u>304.6</u> | <u>1,077.2</u> | <u>278.3</u> | <u>294.5</u> | <u>310.4</u> |
| <b>Total expenses</b>  |              |              |              |              |                |              |              |              |
| Cost of net license fees   | 1.7          | 1.9          | 2.0          | 2.0          | 7.6            | 2.0          | 2.9          | 3.3          |
| Cost of services   | 48.9         | 50.3         | 52.3         | 55.0         | 206.5          | 56.9         | 61.6         | 63.8         |
| Sales and marketing  | 103.2        | 104.3        | 102.8        | 121.6        | 431.9          | 113.6        | 119.0        | 116.9        |
| Research and development   | 40.0         | 40.1         | 40.2         | 41.1         | 161.4          | 41.9         | 47.5         | 48.4         |
| General and administrative   | 24.4         | 21.9         | 22.2         | 25.7         | 94.2           | 23.7         | 24.5         | 25.0         |
| Amortization of intangible assets (1)  | 8.1          | 7.9          | 10.2         | 10.1         | 36.3           | 8.9          | 14.0         | 10.6         |
| Stock-based compensation (2)   | 1.2          | 1.1          | 1.6          | 3.1          | 7.0            | 13.4         | 11.5         | 12.9         |
| Restructuring costs  | (0.1)        | -            | -            | 0.3          | 0.2            | -            | -            | -            |
| Total expenses   | <u>227.4</u> | <u>227.5</u> | <u>231.3</u> | <u>258.9</u> | <u>945.1</u>   | <u>260.4</u> | <u>281.0</u> | <u>280.9</u> |
| <b>Income from operations</b>  |              |              |              |              |                |              |              |              |
| Interest and other income, net   | 4.4          | 3.2          | 2.9          | 3.9          | 14.4           | 2.9          | 3.0          | 4.7          |
| Income before provision for income taxes                                       | 25.8         | 38.1         | 33.0         | 49.6         | 146.5          | 20.8         | 16.5         | 34.2         |
| Provision for income taxes   | (10.8)       | (15.0)       | (13.4)       | (14.7)       | (53.9)         | (8.5)        | (8.6)        | (14.6)       |
| Effective tax rate   | 42%          | 39%          | 41%          | 30%          | 37%            | 41%          | 52%          | 43%          |
| <b>Net income</b>  | <u>15.0</u>  | <u>23.1</u>  | <u>19.6</u>  | <u>34.9</u>  | <u>92.6</u>    | <u>12.3</u>  | <u>7.9</u>   | <u>19.6</u>  |
| <b>Net income per ordinary share and ADS</b>                                   |              |              |              |              |                |              |              |              |
| Basic  | 0.17         | 0.26         | 0.22         | 0.38         | 1.02           | 0.13         | 0.09         | 0.21         |
| Diluted  | 0.16         | 0.25         | 0.21         | 0.37         | 1.00           | 0.13         | 0.08         | 0.21         |
| <b>Ordinary shares and ADSs used in computing net income per share (000's)</b> |              |              |              |              |                |              |              |              |
| Basic  | 89,424       | 90,030       | 90,552       | 91,588       | 90,405         | 92,552       | 93,310       | 93,685       |
| Diluted  | 91,184       | 92,089       | 93,455       | 95,086       | 93,036         | 95,333       | 95,083       | 94,976       |
| <b>Amortization of intangible assets</b>                                       |              |              |              |              |                |              |              |              |
| Cost of net license fees   | 5.5          | 5.3          | 5.2          | 6.1          | 22.1           | 6.0          | 7.4          | 7.5          |
| Cost of services   | 2.3          | 2.3          | 2.3          | 2.5          | 9.4            | 2.5          | 2.9          | 2.3          |
| Sales and marketing  | -            | -            | 0.3          | 0.3          | 0.6            | 0.4          | 0.4          | 0.4          |
| Research and development (1)   | -            | -            | 2.4          | 1.2          | 3.6            | -            | 3.3          | 0.4          |
| General and administrative   | 0.3          | 0.3          | -            | -            | 0.6            | -            | -            | -            |
| Total  | <u>8.1</u>   | <u>7.9</u>   | <u>10.2</u>  | <u>10.1</u>  | <u>36.3</u>    | <u>8.9</u>   | <u>14.0</u>  | <u>10.6</u>  |
| <b>Stock-based compensation (2)</b>  |              |              |              |              |                |              |              |              |
| Cost of services   | 0.2          | 0.2          | 0.2          | 0.2          | 0.8            | 1.4          | 1.5          | 1.5          |
| Sales and marketing  | 0.5          | 0.5          | 0.5          | 0.4          | 1.9            | 3.5          | 3.7          | 4.2          |
| Research and development   | 0.3          | 0.3          | 0.3          | 0.3          | 1.2            | 1.8          | 1.8          | 1.8          |
| General and administrative   | 0.2          | 0.1          | 0.6          | 2.2          | 3.1            | 6.7          | 4.5          | 5.4          |
| Total  | <u>1.2</u>   | <u>1.1</u>   | <u>1.6</u>   | <u>3.1</u>   | <u>7.0</u>     | <u>13.4</u>  | <u>11.5</u>  | <u>12.9</u>  |
| <b>Non-GAAP income from operations (3)</b>                                     |              |              |              |              |                |              |              |              |
|  | 30.6         | 43.9         | 41.9         | 59.2         | 175.6          | 40.2         | 39.0         | 53.0         |
| % of total revenues  | 12%          | 17%          | 16%          | 19%          | 16%            | 14%          | 13%          | 17%          |
| Interest and other income, net   | 4.4          | 3.2          | 2.9          | 3.9          | 14.4           | 2.9          | 3.0          | 4.7          |
| Income before provision for income taxes                                       | 35.0         | 47.1         | 44.8         | 63.1         | 190.0          | 43.1         | 42.0         | 57.7         |
| Provision for income taxes   | (12.9)       | (17.4)       | (17.0)       | (22.7)       | (70.0)         | (12.0)       | (12.9)       | (19.2)       |
| Effective tax rate   | 37%          | 37%          | 38%          | 36%          | 37%            | 28%          | 31%          | 33%          |
| <b>Non-GAAP net income</b>   | <u>22.1</u>  | <u>29.7</u>  | <u>27.8</u>  | <u>40.4</u>  | <u>120.0</u>   | <u>31.1</u>  | <u>29.1</u>  | <u>38.5</u>  |
| % of total revenues  | 9%           | 11%          | 11%          | 13%          | 11%            | 11%          | 10%          | 12%          |
| <b>Non-GAAP net income per ordinary share and ADS</b>                          |              |              |              |              |                |              |              |              |
| Basic  | 0.25         | 0.33         | 0.31         | 0.44         | 1.33           | 0.34         | 0.31         | 0.41         |
| Diluted  | 0.24         | 0.32         | 0.30         | 0.42         | 1.29           | 0.33         | 0.31         | 0.41         |

(1) Includes acquired in-process research and development related to acquisitions

(2) In fiscal 2005, represents stock-based compensation expense recorded in accordance with APB 25. In fiscal 2006, represents stock-based compensation expense recorded in accordance with FAS 123R.

(3) Non-GAAP measures are reconciled from US GAAP figures. Non-GAAP measures exclude in-process research and development, amortization of intangible assets, stock-based compensation expense, and restructuring costs.